Module 2: How to Complete A Conflict Minerals Reporting Template (CMRT)
## Module 1
- Background on the Conflict Minerals legislation
- Overview of reporting expectations
- Timeline & Actions Required

**Intended Audience**
- Suppliers unfamiliar with conflict minerals reporting requirements

## Module 2
- Instructions for completing the Conflict Minerals Reporting Template (CMRT)
- Methods for CMRT submission

**Intended Audience**
- Person responsible for annual conflict minerals reporting to Ford

## Module 3
- Instructions for increasing the quality of CMRT submission by ensuring consistency with IMDS reporting

**Intended Audience**
- Person responsible for conflict minerals reporting to Ford and IMDS users

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All Trainings Available At: [https://fsp.portal.covisint.com](https://fsp.portal.covisint.com)
Module Purpose And Agenda

Desired Outcome:

• Understand Ford’s expectations of its suppliers on how to complete a high quality Conflict Minerals Reporting Template (CMRT), including examples of common errors

<table>
<thead>
<tr>
<th>Agenda</th>
<th>Slide</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conflict Minerals Reporting Template Overview</td>
<td>4</td>
</tr>
<tr>
<td>Review of CMRT Tabs and Sections</td>
<td>5-15</td>
</tr>
<tr>
<td>CMRT Submittal Methods To Ford</td>
<td>16-17</td>
</tr>
<tr>
<td>Additional Resources</td>
<td>18</td>
</tr>
</tbody>
</table>
Conflict Minerals Reporting Template

1. Language Options
   - Chinese
   - English
   - Japanese
   - Korean
   - Portuguese
   - German
   - Spanish
   - Italian
   - Turkish

2. Company Information
   - Company Name
   - Address
   - Contact Person
   - Email and Telephone

3. Tin, Tungsten, Tantalum and Gold (3TG) Questions

4. Company Sourcing Policy Information
   - Note:
     - Yellow sections are required fields
     - Grey fields do not need to be completed

5. Smelter List

http://www.conflictfreesourcing.org/conflict-minerals-reporting-template/
General Guidelines:

- Select the language of your choice for completing template questions
  - Options: Chinese, Japanese, Korean, French, Portuguese, German, Spanish, Italian, Turkish

- Change language selection to English prior to submitting

- Complete “Company Information” and all “Comment” fields in English

Common Errors:

- Writing company information in a language other than English

- Writing comments in a language other than English
CMRT: Company Information

**Common Errors:**
- Listing more than one name or email in a contact field
- Entering special characters in a contact field, like “/” or “,”
- Forgetting to change the “Effective Date” in updated submissions
- Not completing required fields (yellow)

**General Guidelines:**
- Choose “Declaration Scope or Class”
  - *Preferred:* User-defined - includes only parts sent to Ford in current calendar year
  - Company level - includes supplier responses for *all* parts sent to *all* customers
- Use GSDB (supplier code) as “Company Unique ID” on CMRT to Ford
- “Contact” vs. “Authorizer”
  - Ford will use “Contact” information to send feedback and further instructions
CMRT: Question 1

General Guidelines:

• Ford expects “Yes” if 3TG is intentionally added anywhere in your supply chain

• If 3TG occurs exclusively as a naturally occurring byproduct, respond “No” and provide an acceptable “Comment”

Common Errors:

• Not checking Ford IMDS parts reports for in-scope metal(s)

• Answering “No” but providing no comment (example: naturally occurring byproduct)
CMRT: Question 2

2) Is the 3TG necessary to the production of your company's products and contained in the finished product that your company manufactures or contracts to manufacture? (*)

<table>
<thead>
<tr>
<th>Tantalum (*)</th>
<th>Tin (*)</th>
<th>Gold (*)</th>
<th>Tungsten (*)</th>
</tr>
</thead>
</table>

Answer options:
- Yes
- No

General Guidelines:
- Question 2 refers to 3TG used during the manufacturing process
  - If 3TG is not completely removed and residual amounts remain in the part, respond “Yes”

Common Error:
- Not checking Ford IMDS parts reports for in-scope metal(s)
CMRT: Question 3

3) Do any of the smelters in your supply chain source the 3TG from the covered countries? (*)

<table>
<thead>
<tr>
<th>Metal</th>
<th>Answer Options:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tantalum (*)</td>
<td>Yes</td>
</tr>
<tr>
<td>Tin (*)</td>
<td>Yes</td>
</tr>
<tr>
<td>Gold (*)</td>
<td>Yes</td>
</tr>
<tr>
<td>Tungsten (*)</td>
<td>Yes</td>
</tr>
</tbody>
</table>

General Guidelines:

- No penalty for answering “Yes” or “Unknown” to Question 3

  - If you answer “Yes,” include the “Location (Country) of Mine(s)” from your suppliers on your Smelter List for all smelters sourcing from the DRC or surrounding countries.

Common Error:

- Answer “Yes” or “No” to Question 3 for a metal without including smelters or refiners on the Smelter List for that metal.
4) Does 100 percent of the 3TG (necessary to the functionality or production of your products) originate from recycled or scrap sources? (*)

<table>
<thead>
<tr>
<th>Tantalum (*)</th>
<th>Tin (*)</th>
<th>Gold (*)</th>
<th>Tungsten (*)</th>
</tr>
</thead>
</table>

**General Guidelines:**

- **Answer “Yes” only if all sources of the particular metal use exclusively recycled or scrap material**
  - If you are able to identify the smelters of the recycled metals, list them on the smelter tab and complete columns N, O, and P of the smelter tab (if known)
### CMRT: Question 5

5) Have you received data/information for each 3TG from all relevant suppliers? (*)

<table>
<thead>
<tr>
<th></th>
<th>Answer</th>
<th>Answer options:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tantalum (*)</td>
<td></td>
<td>- Yes, 100%</td>
</tr>
<tr>
<td>Tin (*)</td>
<td></td>
<td>- No, but greater than 75%</td>
</tr>
<tr>
<td>Gold (*)</td>
<td></td>
<td>- No, but greater than 50%</td>
</tr>
<tr>
<td>Tungsten (*)</td>
<td></td>
<td>- No, but greater than 25%</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- No, but less than 25%</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- None</td>
</tr>
</tbody>
</table>

### General Guidelines:

- **Ford suppliers must survey their suppliers to obtain the information necessary to complete the CMRT (including names of 3TG smelters)**
  - Ford monitors year-over-year improvement in supplier response rate
  - Supplier responses are INCOMPLETE until all Question 5 answers for all in-scope metals are “Yes, 100%”

### Common Error:

- Answer “Yes, 100%” without including smelters or refiners on the Smelter List for that metal
CMRT: Question 6

6) Have you identified all of the smelters supplying the 3TG to your supply chain? (*)

<table>
<thead>
<tr>
<th></th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tantalum (*)</td>
<td></td>
</tr>
<tr>
<td>Tin (*)</td>
<td></td>
</tr>
<tr>
<td>Gold (*)</td>
<td></td>
</tr>
<tr>
<td>Tungsten (*)</td>
<td></td>
</tr>
</tbody>
</table>

Answer options:
- Yes
- No

General Guidelines:
- Ford expects all relevant suppliers to submit a complete smelter list
  - If you have been unable to identify ALL of the 3TG smelters in your supply chain, respond “No” to question 6 and continue working to obtain the required information
  - Supplier responses are INCOMPLETE until all Question 6 answers are “Yes” for all metals

Common Error:
- Answer “Yes, 100%” without including smelters or refiners on the Smelter List for that metal
7) Has all applicable smelter information received by your company been reported in this declaration? (*)

<table>
<thead>
<tr>
<th></th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tantalum (*)</td>
<td></td>
</tr>
<tr>
<td>Tin (*)</td>
<td></td>
</tr>
<tr>
<td>Gold (*)</td>
<td></td>
</tr>
<tr>
<td>Tungsten (*)</td>
<td></td>
</tr>
</tbody>
</table>

Answer options:
- Yes
- No

General Guidelines:

- Ford expects all relevant suppliers to submit a complete smelter list
  - However, if any smelter information received by your company has been excluded from this declaration, the appropriate response to Question 7 is “No”
- For all “No” responses, use the “Comment” field to explain the reason(s) for non-inclusion
### General Guidelines:

- **Complete all questions in this section**
  - Answers are required

- **Note that certain questions require comments**
  - Use “Checker” tab to determine if responses are complete

### Common Errors:

- Not completing required fields (yellow)
- Forgetting required comments, even if Questions A-J are complete

### Question

<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Do you have a policy in place that addresses conflict minerals sourcing? (*)</td>
<td></td>
</tr>
<tr>
<td>B. Is your conflict minerals sourcing policy publicly available on your website? (Note – If yes, the user shall specify the URL in the comment field.) (*)</td>
<td></td>
</tr>
<tr>
<td>C. Do you require your direct suppliers to be DRC conflict-free? (*)</td>
<td></td>
</tr>
<tr>
<td>D. Do you require your direct suppliers to source the 3TG from smelters whose due diligence practices have been validated by an independent third party audit program? (*)</td>
<td></td>
</tr>
<tr>
<td>E. Have you implemented due diligence measures for conflict-free sourcing? (*)</td>
<td></td>
</tr>
<tr>
<td>F. Do you collect conflict minerals due diligence information from your suppliers which is in conformance with the IPC-1755 Conflict Minerals Data Exchange standard [e.g., the CFSI Conflict Minerals Reporting Template]? (*)</td>
<td></td>
</tr>
<tr>
<td>G. Do you request smelter names from your suppliers? (*)</td>
<td></td>
</tr>
<tr>
<td>H. Do you review due diligence information received from your suppliers against your company's Corporate Social Responsibility policies? (*)</td>
<td></td>
</tr>
</tbody>
</table>
General Guidelines:

• Consolidate the smelter lists received from your suppliers, then eliminate all duplicates *prior* to entering data on the smelter tab

• Check smelter list against the “Smelter Reference List” tab for identified smelters and refiners

• Smelter List Data Entry
  – Follow instructions at the top of “Smelter List” tab
  – To use CMRT auto-populate feature, you may either:
    • Enter Smelter Identification Number (column A)
    • Select Metal and Smelter Reference List options from the drop down menus (columns B & C)
  – If a smelter in your base is not listed on the Smelter Reference List, select “Smelter not listed” from the drop down menu in column C and manually add the smelter details

Common Errors:

• Smelter list begins in any row other than row 5

• Mandatory fields (smelter name, country and metal) not complete

• Entering same smelter information in multiple rows

• Smelter listed does not process selected metal

• Selecting only “Smelter Unknown” for declared metals
Two acceptable options:

1. **iPoint Conflict Minerals Platform (iPCMP)**
   - Preferred method for submissions to Ford
   - Consolidate all supplier responses and smelter lists
   - Send CMRTs to your customers (including Ford)
     - Basic License required (FREE!)
   - Request and collect CMRTs from your suppliers
     - Premium or Premium Plus License required (depending on the number of suppliers you are contacting)
   - License options and more information available at website:
   - Send your iPCMP account number to cmineral@ford.com
CMRT Submittal Methods To Ford

Two acceptable options:

2. Email directly to Ford

- CMRT can be submitted by emailing spreadsheet file (*.xls or *.xlsx file format only) to cmineral@ford.com
- All email correspondence with Ford should contain a Subject Line ending with your company’s unique GSDB code using this format “GSDB: XXXX”
- Example:

  To: cmineral@ford.com  
  From: Supplier@ABCD.com  
  Subject: Ford CMRT Submission GSDB: ABCD

Common CMRT Mistakes Can Result In An Incomplete Report; Correct These Errors To Ensure Ford Receives A Complete CMRT
Additional Resources

• **Conflict-Free Sourcing Initiative (CFSI)**
  – [Conflict Minerals Reporting Template (CMRT)](#)
  – [Training Materials Page](#)
  – [Compliant Smelters List](#)
  – [Active Smelters List](#) (in process to become “compliant”)

• **Automotive Industry Action Group (AIAG)**
  – [Conflict Minerals Page](#)
  – [Conflict Minerals Microsite](#)
  – [Technical Guidance for responding to CMRTs](#)

• **iPoint Conflict Minerals Platform Training**

A PDF Of This Slide Deck Is Available For Download At https://fsp.portal.covisint.com
• Thank you for participating in Ford’s conflict minerals training series

• Contact cmineral@ford.com with questions